## CLAIMS:

5

## What is claimed is:

- 1. A method for selecting an additive for a food product said method comprising the steps of:
  - (a) identifying a demographic group;
  - (b) identifying a plurality of flavor drivers familiar to said demographic group;
  - (c) identifying a desired product concept for said food product;
  - (d) identifying at least one flavor driver as supporting said product concept by consumer testing of the demographic group; and
  - (e) applying the at least one flavor driver identified in step (d) to said food product.
- 2. The method of claim 1 wherein said demographic group is defined by a statistical characteristic selected from the group consisting of age, race, sex, income, net worth, marital status, religion and educational attainment of one or more combinations thereof.
- 3. The method of claim 1 wherein said flavor drivers are identified by consulting chefs familiar with said demographic group.
- 4. The method of claim 1 wherein said desired product concept is visually represented by a concept board.

- 5. The method of claim 1 wherein step (d) is accomplished by a consumer test using a concept board, said consumer test comprising the steps of:
  - (1) smelling said food product;
  - (2) tasting said food product to solicit a response to the product;
  - (3) comparing said response to said product with a plurality of qualities shown on a concept board;
  - (4) rating said flavor driver to provide a match with said desired product concept.
- 6. The method of claim 5 wherein the rating of said food product at step 4 comprises rating the food product for an emotional response.
- 7. The method of claim 1 wherein said flavor drivers are applied at step (e) with a flavored oil.
- 8. The method of claim 1 wherein said food product comprises a snack food.
- 9. The method of claim 8 wherein said snack food comprises a starch based substrate.
- 10. The snack food of claim 9 wherein a starch from said starch-based substrate is derived from the cereal group consisting of amaranth, barley, buck wheat, corn, millet, oats, rice, rye, sorghum, and wheat or one or more combinations thereof.
- 11. The snack food of claim 9 wherein a starch from said starch-based substrate is derived from a legume group consisting of beans, peas, and lentils or one or more combinations thereof.

5

- 12. The snack food of claim 9 wherein a starch from said starch-based chip substrate is derived from the tubers group consisting of arrowroot and potatoes or one or more combinations thereof.
- 13. The method of claim 1 further comprising the step of:
  - f) displaying at least one image or phrase relating to said product concept for product marketing.
- 14. The method in claim 13 wherein said image further comprises an illustration or a description of at least one reason to believe ingredient.
- 15. A food product selected by the method of claim 1.